

Mr. Pearson is born in Worcester, Massachusetts to Malcolm D. and Myra L. Pearson.

Mr. Pearson receives a Bachelor of Arts in business and economics from the University of Maine.

Mr. Pearson becomes a junior life underwriter for State Mutual American in Worcester, Massachusetts.

Mr. Pearson is promoted to senior life underwriter at State Mutual American.

Mr. Pearson is appointed director of life underwriting at Security Mutual Life Insurance Company in Binghamton, New York.

Mr. Pearson is appointed second vice president of underwriting at Security Mutual Life Insurance Company.

Mr. Pearson is promoted to vice president of Security Mutual Life Insurance Company.

1940

1961

1961

1967

1969

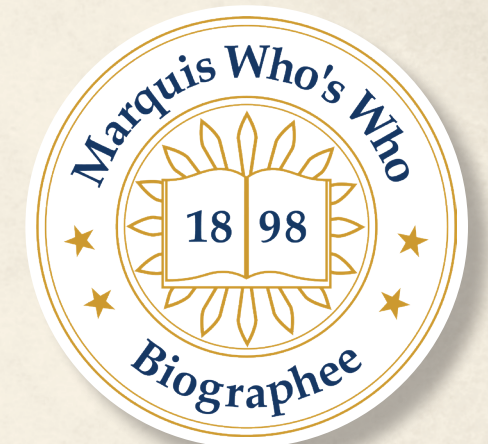
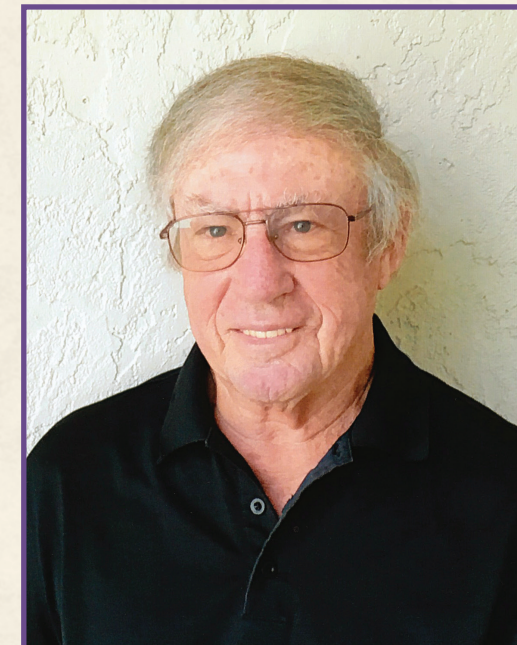
1970

1971

# Paul H. Pearson

## Insurance Company Executive

### *A timeline of professional milestones*



1974

1975

1979

1981

1987

1996

1997

Mr. Pearson marries Anne B. Pearson.

Mr. Pearson becomes senior vice president of the Insurance Services Division of Security Mutual Life Insurance Company.

Mr. Pearson becomes executive vice president of Security Mutual Life Insurance Company.

Mr. Pearson is appointed president of Security Mutual Life Insurance Company.

: Mr. Pearson becomes chief executive officer of Security Mutual Life Insurance Company.

Mr. Pearson becomes chairman of Security Mutual Life Insurance Company.

Mr. Pearson becomes vice chairman of Generalife.